



THE ALTERNATIVE BOARD®

The Alternative Board® (TAB) is an exclusive membership organization for small and mid-sized businesses with revenues ranging from \$1 – 100M. Founded in 1990, the company has worked with over 13,000 business owners. Membership in TAB provides business owners with targeted business coaching, peer advisory boards and a successful business owner network that spans the globe. For more information on The Alternative Board and peer advisory boards, please visit [www.TheAlternativeBoard.com](http://www.TheAlternativeBoard.com)



## Terry Wiczorek

DocuLynx, Inc.  
Omaha, NE  
[www.doculynx.com](http://www.doculynx.com)

TAB Member Since: 2007  
Company Founded: 2004  
Industry: Software

DocuLynx, Inc. is an Independent Software Vendor focused on helping companies manage and add value to high volume transactional output (HVTO) print streams.



**Inc. List Rank: 689**  
Company Size: 155

### ***“TAB continues to evolve into more than just a monthly meeting; TAB is becoming a part of my business.”***

Starting your own business can be daunting, especially if you don't have experience as a business owner – even more so if your business partner is located 1,500 miles away. That's the challenge Terry Wiczorek and Mike Johnson faced when they started DocuLynx, Inc. in 2004.

“I am located in Nebraska and my business partner is in California,” explains Wiczorek. “The distance between us was challenging. In addition to minimal communication, neither Mike nor I had previous experience owning or operating our own company.”

DocuLynx's mission was to help its customers securely manage, store and retrieve sensitive data, specifically high volume computer output print streams. Over the ensuing years, demand for such services increased, as did the variety of solutions available.

Today, DocuLynx offers a full spectrum of document archiving, retrieval and web presentment technologies; business process solutions including microfilm, web and CD archival services; and document management software products. The company securely houses more than 44 billion client pages online for document-sensitive industries including banking, finance, insurance, healthcare, telecom, service providers and utilities.

“Our dedication to developing a host of solutions that meet today's market demand, and the support needed to implement them, allows us to continue to achieve such exciting revenue growth,” Wiczorek says.

As for growing into his role as a business owner-operator, and now President and CEO, Wiczorek cites his membership in TAB. “My TAB members gave me an outlet where I could receive solid advice while not compromising the culture of the company,” he says. “I also used tools and additional services offered by my TAB facilitator, which allowed me to hire the right employees, and keep my team focused through both short-term and long-range planning sessions.”

With his company at number 689 on the Inc. 500/5000 “Fastest Growing Companies” list, Wiczorek sees TAB as a resource he will continue to rely on. “TAB continues to evolve into more than just a monthly meeting; TAB is becoming a part of my business.”